

## **QUOTATION CFS WAREHOUSE**

First of all, Tan Cang Warehousing Joint Stock Company sincerely thanks your company for its interest in our services. According to your request, we would like to provide the service quotation as follows:

### **1. General Regulations:**

#### **1.1 Weight Unit**

The unit of weight used to calculate warehousing loading and unloading fees is RT (converted ton), with the following conversion rates:

- For light cargoes (i.e., cargoes with a volume-to-actual weight ratio ( $\text{m}^3/\text{ton}$ ) greater than or equal to 2), 1 RT = 2  $\text{m}^3$  of actual cargoes recorded on the import/export warehouse documents.
- For heavy cargoes (i.e., cargoes with a volume-to-actual weight ratio ( $\text{m}^3/\text{ton}$ ) less than 2), 1 RT = 1 ton of actual cargoes recorded on the import/export warehouse documents.

#### **1.2 Oversized/Overweight Cargoes (Group 1):**

- Specifications: Cargoes weighing between 4 tons and under 7 tons, or cargoes with a volume between 8  $\text{m}^3$  and under 14  $\text{m}^3$ , or cargoes with a length of 6 meters or more, and which the port's equipment can handle for loading/unloading.
- Unit price: 300% of the standard cargoes rate.

#### **1.3 Oversized/Overweight Cargoes (Group 2):**

- Specifications: Cargoes weighing 7 tons or more, or cargoes with a volume of 14  $\text{m}^3$  or more, and which the port's equipment can handle for loading/unloading.
- Unit price: Negotiable, but not less than 400% of the standard cargoes rate.

**1.4** For improperly packed cargoes, cargoes not meeting safety standards for loading/unloading, requiring the use of multiple equipment simultaneously for handling, or when port equipment cannot be used and external cranes must be hired, the loading/unloading fees will be negotiated with the customer depending on the specific case, but not less than 400% of the standard cargoes rate.

**1.5** Minimum calculation 01 container 20' = 12RT and 1 container 40' = 18RT.

Minimum calculation 01RT will be applied for shipments with a chargeable weight of less than 1 RT.

## **2. Loading and unloading fee**

<b>No</b>	<b>Services</b>	<b>Description</b>	<b>Rate (VND/RT)</b>
1	Loading and unloading CFS import	+ Lolo containers. + Moving containers from the yard to the warehouse area.. + Unloading cargoes from the container into the warehouse. + Arranging and storing cargoes in the warehouse. + Returning empty containers to the empty container yard at Tan Cang - Cat Lai Port. + Loading cargoes from the warehouse onto the consignee's vehicle (In cases where cargoes are loaded into containers for the customer, an additional fee for container lifting/lowering will be applied)	<b>265.000 VND/RT</b>
2	Loading and unloading CFS export	+ Lolo containers. + Moving containers from the yard to the warehouse area.. + Unloading cargoes from the container into the warehouse. + Arranging and storing cargoes in the warehouse. + Returning empty containers to the empty container yard at Tan Cang - Cat Lai Port. + Loading cargoes from the warehouse onto the consignee's vehicle (In cases where cargoes are loaded into containers for the customer, an additional fee for container lifting/lowering will be applied)	<b>241.000 VND/RT</b>
3	Loading and Unloading of CFS Export cargoes for Vessel Shipment at the Cai Mep Port Complex (BR-VT)	+ Lolo containers. + Moving containers from the yard to the warehouse area.. + Unloading cargoes from the container into the warehouse. + Arranging and storing cargoes in the warehouse. + Returning empty containers to the empty container yard at Tan Cang - Cat Lai Port. + Loading cargoes from the warehouse onto the consignee's vehicle (In cases where cargoes are loaded into containers for the customer, an additional fee for container lifting/lowering will be applied)	<b>252.000 VND/RT</b>

## **3. Storage fee:**

<b>No</b>	<b>Services</b>	<b>Description</b>	<b>Rate (VND/RT)</b>
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1	CFS import	+ The first 03 days (from import day) + From the 04 <sup>th</sup> day to the 06 <sup>th</sup> day + From the 07 <sup>th</sup> day to the 11 <sup>th</sup> day + From the 12 <sup>th</sup> day onward	<b>Free</b> <b>10.909,09</b> <b>21.818,18</b> <b>43.636,36</b>
2	CFS export	+ The first 05 days (from import day) + From the 06 <sup>th</sup> day to the 08 <sup>th</sup> day + From the 09 <sup>th</sup> day to the 12 <sup>th</sup> day + From the 13 <sup>th</sup> day onward	<b>Free</b> <b>3.636,36</b> <b>7.272,73</b> <b>14.545,45</b>

#### **4. Other fees:**

No	Services	Description
1	Fees for loading/unloading operations for customs inspection and sampling upon customer request.	<b>36.363,64 VND/RT</b>
2	Fees for sorting cargoes into lots by code, size, color, etc., when bringing cargoes into the warehouse for LCL export loading (if requested by the customer), or for cargoes without declared shipping marks, unclear product codes, or multiple overlapping product codes when unloading from containers into the warehouse.	<b>20.000,00 VND/RT</b>
3	Fees for internal cargoes transfer between CFS warehouses.	<b>22.727,27 VND/RT</b>
4	In cases where cargoes have already been loaded into a container but need to be unloaded and replaced with other cargoes or transferred to another container.	<b>44.090,91 VND/RT</b>
5	Weighing containers after cargoes have been loaded at the CFS warehouse for export and providing a Verified Gross Mass (VGM) certificate.VGM)	<b>592.592,59 VND/20'</b> <b>902.777,78 VND/40'</b> <b>1.110.185,19 VND/45'</b>
6	In cases where dry empty containers are taken from nearby depots to the CFS warehouse for loading, an additional fee for container lifting/lowering and transportation will apply:  + Depot 1,5, TC-Rach Chiec Depot, TC-HMM Depot, TC-OCL Depot, TCS Depot.  + TC-Hiep Luc Depot.  + TC-My Thuy Depot (except for CMA empty containers).  For CMA dry empty containers:	<b>360.000 VND/ 20' ;</b> <b>570.000 VND/40'</b>  <b>Applying the current price list at TC-Hiep Luc depot</b>  <b>Applying the current price list at TC-My Thuy depot</b>  <b>1.352.000 VND/20' ;</b> <b>2.120.000 VND/40' ;</b> <b>2.195.000 VND/45' ;</b>

	For CMA refrigerated empty containers:	<b>1.756.000 VND/ 20'; 2.696.000 VND/40' &amp; 45'</b>
7	For containers loaded at yards or warehouses under KVTC but shipped via ports outside the Tan Cang Sai Gon system, an additional container lifting fee will be charged for export at other ports:	<b>1.414.814,81 VND/cont 20'; 2.110.185,19 VND/cont 40' và 45'</b>
8	<p>- Fees for handling LCL cargoes using refrigerated containers without power supply at KVTC's CFS warehouse:</p> <p>+ Import CFS handling fees.</p> <p>+ Export CFS handling fees.</p> <p>+ CFS handling fees for export cargoes shipped from the Cai Mep Port Complex (Ba Ria - Vung Tau).</p> <p>- In cases where refrigerated empty containers are brought from nearby depots to the CFS warehouse for loading, additional container lifting and transportation fees will apply:</p>	<p><b>345.000 VND/RT</b></p> <p><b>322.000 VND/RT</b></p> <p><b>333.000 VND/RT</b></p> <p>Applying the current price list at depot</p>
9	<p>- Fees for transporting Evergreen (EMC) empty dry containers after unloading from KVTC's CFS warehouse to the TC-My Thuy Depot (including transportation and container lifting fees at both ends).</p> <p>+ In cases where container deposits arise, customers must work directly with the TC-My Thuy Depot to pay the deposit.</p> <p>- For customers requiring KVTC trucks to transport empty containers from KVTC's CFS warehouse to other depots or ICDs outside of TC-My Thuy, KVTC will provide a quotation for each specific case.</p>	<p><b>1.875.000 VND/20'</b></p> <p><b>2.400.000 VND/40'</b></p> <p><b>2.500.000 VND/45'</b></p>

**\* Remark:**

- The above rates do **NOT** included Value Added Tax (VAT).
- Dangerous cargoes and oversized/overweight cargoes are charged according to the port's general regulations.
- Ports within the Saigon Newport Corporation (SNP) system include: Tan Cang – Cat Lai Port (TCCL), Tan Cang – Hiep Phuoc Port (TCHP), Tan Cang – Cai Mep International Terminal (TCIT), Tan Cang – Cai Mep Thi Vai Port (TCTT), Tan Cang – Cai Mep Port (TCCT), and Tan Cang – Cai Cui Port (TCCC).

- Other arising cases will be negotiated by both parties based on the current price list of Tan Cang Warehousing Joint Stock Company and Saigon Newport Corporation. (For more information, visit our websites: [tancangwarehousing.com.vn](http://tancangwarehousing.com.vn); [saigonnewport.com.vn](http://saigonnewport.com.vn)).

*(For more information at website: ***tancangwarehousing.com.vn***; ***saigonnewport.com.vn***)*

- The above quotation is valid until December 31, 2025.

Sincerely!

**TAN CANG WAREHOUSING JSC**